

# GLOSSARY

## GETTING STARTED

**confidence:** 1. Trust in or reliance upon something or someone. 2. A feeling of assurance, especially self-assurance.

**consensus:** An opinion, position, or agreement reached by a group as a whole or by majority will.

**contract:** A formal agreement between two or more people, especially one that is written and enforceable by law.

**cue:** A reminder; a hint or suggestion.

**dream:** 1. Thoughts or images passing through the mind during sleep. 2. Something hoped for or imagined; a goal.

**native intelligence:** The inborn capacity to acquire and apply knowledge.

**negotiate:** To bargain with others in order to reach an agreement.

**obstacle:** Something that stands in the way or blocks progress.

**perseverance:** Sticking to a course of action, belief, or purpose; steadfastness.

**personal space boundaries:** The physical space around a person's body that serves as a comfort zone between them and others.

**preference:** The selection of someone or something over another or others.

**success:** 1. The achievement of something desired, planned, or attempted. 2. The attainment of fame or prosperity.